COMPANY/INSTITUTION LOGO/HEADER //REMOVE AFTER COMPLETING

Mr Santiago Benito,

Instalaciones Inabensa SA

Technology and Innovation

Ctra. M-300. Km 28,6

Alcala de Henares (Madrid) 28802

Spain

city, date

**Expression of interest in partnership with ACCUS project**

Dear Mr Benito,

/ short paragraph (e.g. 2-6 lines) describing the company/institution that expresses the interest in becoming ACCUS Associate Partner /

/ Recently/Last year/This year 🡨 leave one / I have learned about the ACCUS project – a system that interconnects city subsystems in order to optimize their collaborative performance. In my opinion this is an excellent idea that will enable new methods of cooperation of city subsystems. Moreover in our view the project has a considerable market potential as in the future it might serve as a free and open platform – a smart city operating system with embedded intelligence and an interface that allows for developing dedicated applications.

/ short paragraph (e.g. 2-6 lines) describing why the company/institution is interested in future using ACCUS platform – i.e. how it is aligned with the company / institution operations -> some examples: 1) We would like to install ACCUS platform in the city of …; 2) We would like to test our systems in the smart city living lab that will be created … ; 3) We would like to adapt our systems to be compatible with ACCUS platform… ; 4) We would like to extend ACCUS platform functionality … ; 5) We would like to cooperate with ACCUS partners … ; 6) We would like to write applications on ACCUS platform … ; 7) We would like to help to create a final stable ACCUS platform … 8) We would like to help to develop business ecosystem ACCUS will create … ; 9) … /

With this letter we want to express our interest in becoming a part of the emerging business ecosystem ACCUS will create. If possible, we would like to engage as soon as possible – preferably during ACCUS project duration.

Yours,

/name and surname,

position, company or institution /