

Dear Paweł,

Following our phone conversation yesterday, please find enclosed short descriptions of the seminars that Baltic Ports Organization is organizing on 3rd of September in Bornholm, Denmark. These seminars deal with the two types of small and semi-sized ports. First seminar is addressed to small ports focusing on tourism, yachting, fishery. The second one is addressed for semi-sized ports having more commercial profile (cargo handling). In the Baltic region, local governments (cities, town or communes) play usually an ownership role in these type of smaller ports. Therefore, challenges that these ports are facing recently are also challenges for towns and communes in the region. The seminars are associated with the Baltic Ports Conference that is held on 4-5 of September 2014.

Taking into account a very active role of Union of the Baltic Cities in the Baltic Sea Region I would like to invite UBC to co-operate in organizing these seminars. Of course, I would be glad to discuss the details by phone or during the direct meeting. However, in general term by co-operation between UBC and BPO we mean:

- inviting some speakers from UBC network for the seminars;
- participation of representatives of UBC at these seminars;
- promoting of the events via UBC network.

The intention of the seminars is to initiate the projects between these types of ports that should stimulate the exchange of know-how, increase the management skills and thus contribute to the performance of smaller ports in the Baltic.

I do hope UBC would accept our invitation.

I am looking forward to hearing from you soon.

With kind regards,

Bogdan Oldakowski
Secretary General

Baltic Ports Organization

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